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A.Plus Group Holdings Limited

優越集團控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 1841)

ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 MARCH 2021

ANNUAL RESULTS

The board (the “**Board**”) of directors (the “**Directors**”) of A.Plus Group Holdings Limited (the “**Company**”) is pleased to announce the audited consolidated results of the Company and its subsidiaries for the year ended 31 March 2021 together with the comparative figures for the year ended 31 March 2020 as follows:

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 MARCH 2021

	Notes	2021 HK\$'000	2020 HK\$'000
Revenue	4	134,356	146,551
Cost of services		(67,972)	(70,403)
Gross profit		66,384	76,148
Other income		8,890	3,396
Selling and distribution expenses		(14,524)	(15,384)
Administrative expenses		(24,936)	(30,159)
Impairment loss of trade receivables		(3,857)	(3,206)
Finance cost		(277)	(194)
Profit before tax		31,680	30,601
Income tax expense	6	(4,097)	(4,681)
Profit and total comprehensive income attributable to the owners of the Company	7	<u>27,583</u>	<u>25,920</u>
Earnings per share (HK cents)			
– Basic and diluted	8	<u>6.90</u>	<u>6.48</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH 2021

	<i>Notes</i>	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Non-current assets			
Plant and equipment		13,159	1,808
Right-of-use assets		9,904	1,467
Goodwill		11,423	11,423
Rental deposits		1,462	–
Deferred tax asset		–	323
		35,948	15,021
Current assets			
Contract assets		15,426	16,637
Trade and other receivables	<i>10</i>	22,618	26,281
Income tax recoverable		1,175	1,573
Bank balances		132,493	105,214
		171,712	149,705
Current liabilities			
Trade and other payables	<i>11</i>	27,560	25,375
Contract liabilities		8,252	4,127
Lease liabilities		4,354	1,508
Income tax payables		18	364
		40,184	31,374
Net current assets		131,528	118,331
Total assets less current liabilities		167,476	133,352
Non-current liabilities			
Lease liabilities		6,300	–
Deferred tax liability		241	–
		6,541	–
		160,935	133,352
Capital and reserves			
Share capital	<i>12</i>	4,000	4,000
Reserves		156,935	129,352
		160,935	133,352

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. CORPORATE INFORMATION

A.Plus Group Holdings Limited (the “**Company**”) was incorporated in the Cayman Islands under the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) (now known as the Companies Act (2021 Revision)) of the Cayman Islands as an exempted company with limited liability on 20 April 2015. The address of the registered office of the Company is located at Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands, and the address of principal place of business of the Company is located at 2/F, 35 – 45B Bonham Strand, Sheung Wan, Hong Kong.

The shares of the Company were first listed on GEM of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) on 19 April 2016. On 11 January 2019, the listing of shares was transferred from GEM to the Main Board of the Stock Exchange.

The Company is an investment holding company. Its major operating subsidiaries are engaged in the provision of financial printing services.

The consolidated financial statements are presented in Hong Kong dollars (“**HK\$**”), which is the same as the functional currency of the Company and its subsidiaries (collectively referred to as the “**Group**”).

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“**HKFRS(s)**”)

In the current year, the Group has applied, for the first time, the Amendments to References to the Conceptual Framework in HKFRSs and the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (the “**HKICPA**”) which are effective for the Group’s financial year beginning on 1 April 2020.

Amendments to HKFRS 3	Definition of a Business
Amendments to HKAS 1 and HKAS 8	Definition of Material
Amendments to HKFRS 9, HKAS 39 and HKFRS 7	Interest Rate Benchmark Reform

The application of the Amendments to References to the Conceptual Framework in HKFRSs and the amendments to HKFRS in the current year has had no material effects on the Group’s financial performance and positions for the current and prior periods and/or on the disclosures set out in these consolidated financial statements.

New and amendments to HKFRSs issued but not yet effective

The Group has not early applied the following new and amendments to HKFRSs that have been issued but are not yet effective:

HKFRS 17	Insurance Contracts and related Amendments ⁵
Amendments to HKFRS 3	Reference to Conceptual Framework ⁴
Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16	Interest rate Benchmark Reform – Phase 2 ²
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture ⁶
Amendment to HKFRS 16	COVID-19 Related Rent Concessions ¹
Amendment to HKFRS 16	COVID-19 Related Rent Concessions beyond 30 June 2021 ³
Amendments to HKAS 1	Classification of Liabilities as Current or Non-current and the related amendments to Hong Kong Interpretation 5 (2020) Presentation of Financial Statements – Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause ⁵
Amendments to HKAS 1 and HKFRS Practice Statement 2	Disclosure of Accounting Policies ⁵
Amendments to HKAS 8	Definition of Accounting Estimates ⁵
Amendments to HKAS 12	Deferred tax related to assets and liabilities arising from a single transaction ⁵
Amendments to HKAS 16	Property, plant and equipment: Proceeds before Intended Use ⁴
Amendments to HKAS 37	Onerous Contracts – Cost of Fulfilling a Contract ⁴
Amendment to HKFRSs	Annual improvement to HKFRSs 2018 – 2020 cycle ⁴

¹ Effective for annual periods beginning on or after 1 June 2020.

² Effective for annual periods beginning on or after 1 January 2021.

³ Effective for annual periods beginning on or after 1 April 2021.

⁴ Effective for annual periods beginning on or after 1 January 2022.

⁵ Effective for annual periods beginning on or after 1 January 2023.

⁶ Effective for annual periods beginning on or after a date to be determined.

The directors of the Company anticipate that the application of new and amendments to HKFRSs will have no material impact on the results and the financial position of the Group.

3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange (the “**Listing Rules**”) and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal (or most advantageous) market at the measurement date under current market conditions (i.e. an exit price) regardless of whether that price is directly observable or estimated using another valuation technique.

4. REVENUE

Revenue represents revenue arising from provision of financial printing services in Hong Kong. An analysis of the Group’s revenue for the year is as follows:

	2021 <i>HK\$’000</i>	2020 <i>HK\$’000</i>
Revenue from contracts with customer within the scope of HKFRS 15:		
Disaggregated by major services lines:		
Results announcements and financial reports	72,450	74,805
Company announcements and shareholder circulars	35,669	34,253
Debt offering circulars and initial public offering prospectuses	19,156	31,031
Fund documents	2,062	2,629
Others	5,019	3,833
	<u>134,356</u>	<u>146,551</u>

Disaggregation of revenue by timing of recognition:

	2021 <i>HK\$’000</i>	2020 <i>HK\$’000</i>
Timing of revenue recognition		
Over time	<u>134,356</u>	<u>146,551</u>

Transaction price allocated to the remaining performance obligations

The provision of financial printing service contracts are with an original expected duration of one year or less or contracts for which revenue is recognised at the amount to which the Group has the right to invoice for the services performed. Accordingly, the Group has elected the practical expedient and has not disclosed the amount of transaction price allocated to the performance obligations that are unsatisfied (or partially unsatisfied) as of the end of the reporting period.

5. SEGMENT INFORMATION

Information reported to the executive directors of the Company, being the chief operating decision makers, for the purposes of resource allocation and assessment of segment performance focuses on types of services delivered. The Group is principally engaged in the provision of financial printing services. Accordingly, the Group's operation is attributable to a single reportable and operating segment under HKFRS 8 "Operating Segments" and no segment information is presented. In addition, all of the Group's revenue is sourced in Hong Kong and assets and liabilities are located in Hong Kong. Accordingly, no geographical information is presented.

During the years ended 31 March 2021 and 2020, none of the Group's individual customer contributed more than 10% to the total revenue of the Group.

6. INCOME TAX EXPENSE

	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Current tax:		
Hong Kong Profits Tax	3,533	5,091
Deferred taxation	<u>564</u>	<u>(410)</u>
	<u>4,097</u>	<u>4,681</u>

7. PROFIT FOR THE YEAR

	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Profit for the year has been arrived at after charging:		
Salaries, wages and other benefits	42,287	47,169
Contribution to defined contribution retirement benefits scheme	<u>1,417</u>	<u>1,440</u>
Total staff costs (excluding directors' remuneration)	<u>43,704</u>	<u>48,609</u>
Auditor's remuneration	700	700
Depreciation of plant and equipment	2,197	3,907
Depreciation of right-of-use assets	<u>4,296</u>	<u>4,366</u>

8. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the owners of the Company is based on the following data:

	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Earnings		
Earnings for the purpose of basic earnings per share	<u>27,583</u>	<u>25,920</u>
	2021	2020
	<i>'000</i>	<i>'000</i>
Number of shares		
Weighted average number of ordinary shares for the purpose of basic earnings per share	<u>400,000</u>	<u>400,000</u>

The diluted earnings per share is equal to the basic earnings per share as there were no dilutive potential ordinary shares outstanding during the years ended 31 March 2021 and 2020.

9. DIVIDEND

	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Dividends recognised as distribution during the year:		
2020 Interim dividend – HK2.5 cents	–	10,000
2019 Special dividend – HK7.5 cents	–	30,000
2019 Final dividend – HK2.5 cents	–	10,000
	<u>–</u>	<u>10,000</u>
	<u>–</u>	<u>50,000</u>

During the year ended 31 March 2020, an interim dividend of HK2.5 cents per share in respect of the year ended 31 March 2020, a final dividend of HK2.5 cents per share and a special dividend of HK7.5 cents per share in respect of the year ended 31 March 2019 were recognised as distribution.

Subsequent to the end of the reporting period, a final dividend of HK12.5 cents per share in respect of the year ended 31 March 2021 has been proposed by the directors of the Company and is subject to approval by the shareholders at the forthcoming general meeting.

10. TRADE AND OTHER RECEIVABLES

	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Trade receivables	27,642	29,378
Less: Allowance for impairment of trade receivables	<u>(7,107)</u>	<u>(5,989)</u>
	20,535	23,389
Other receivables, prepayments and deposits	<u>2,083</u>	<u>2,892</u>
Trade and other receivables	<u>22,618</u>	<u>26,281</u>

At as 31 March 2021, the gross amount of trade receivables arising from contracts with customers amounted to HK\$27,642,000 (2020: HK\$29,378,000).

The Group allows an average credit period of 30 days to its trade customers. The Group does not hold any collateral over its trade and other receivables. The following is an aged analysis of trade receivables, net of allowance for impairment of trade receivables, presented based on the invoice date, at the end of the reporting period.

	2021	2020
	<i>HK\$'000</i>	<i>HK\$'000</i>
Within 30 days	11,017	10,807
31 to 60 days	1,914	4,161
61 to 90 days	1,412	1,538
91 to 180 days	3,226	3,732
181 to 365 days	2,873	2,841
Over 365 days	93	310
	<hr/>	<hr/>
Total	<u>20,535</u>	<u>23,389</u>

The Group measures the loss allowance for trade receivables at an amount equal to lifetime ECL. The Group has made 100% provision for trade receivables of approximately HK\$7,107,000 (2020: HK\$5,989,000) since the counterparties failed to make demanded repayment. The expected credit losses on the remaining trade receivables with gross amounts of HK\$20,535,000 (2020: HK\$23,389,000) are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date. No loss allowance was made on the remaining trade receivables during the years ended 31 March 2021 and 2020 as the loss rate is close to zero.

The movement in the allowance for impairment of trade receivables is set out below:

	2021	2020
	<i>HK\$'000</i>	<i>HK\$'000</i>
At the beginning of the year	5,989	4,479
Impairment loss recognised	3,857	3,206
Reversal of impairment loss	(2,739)	(1,696)
	<hr/>	<hr/>
At the end of the year	<u>7,107</u>	<u>5,989</u>

The increase in the loss allowance made is to reflect the deterioration of financial position of the customers during the current year. Other than this, there has been no change in the estimation techniques or significant assumptions made during the current year.

11. TRADE AND OTHER PAYABLES

	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Trade payables	16,156	15,234
Accrued bonus and commission	4,512	6,737
Payable for acquisition of plant and equipment	2,820	–
Accruals	<u>4,072</u>	<u>3,404</u>
Trade and other payables	<u><u>27,560</u></u>	<u><u>25,375</u></u>

The following is an aged analysis of trade payables presented based on invoice date at the end of the reporting period.

	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>
Within 30 days	14,947	13,809
31 to 60 days	582	647
61 to 90 days	–	228
Over 90 days	<u>627</u>	<u>550</u>
Trade payables	<u><u>16,156</u></u>	<u><u>15,234</u></u>

The average credit period granted is ranging from 30 to 90 days. The Group has financial risk management in place to ensure that all payables are settled within the credit timeframe.

12. SHARE CAPITAL

	Number of ordinary shares '000	Share capital HK\$'000
Ordinary share of HK\$0.01 each		
<i>Authorised:</i>		
At 1 April 2019, 31 March 2020 and 2021	<u>8,000,000</u>	<u>80,000</u>
<i>Issued and fully paid:</i>		
At 1 April 2019, 31 March 2020 and 2021	<u>400,000</u>	<u>4,000</u>

All shares issued rank pari passu in all respects with all shares then in issue.

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

The Group is a financial printing service provider in Hong Kong and mainly provides typesetting, design, translation, printing and delivery services in relation to financial reports, announcements, shareholder circulars, debt offering circulars, IPO prospectuses and fund documents. The Group's business is mainly conducted through its two wholly-owned subsidiaries, namely A.Plus Financial Press Limited (“**APF**”) and A.Plus International Corporation Limited (formerly known as “A.Plus International Financial Press Limited”) (“**API**”). APF mainly focuses on documents relating to continuous listing compliance obligations of companies listed on the Stock Exchange, while API concentrates on enhancing the Group's market presence in relation to debt offering circulars and IPO prospectuses by expanding business relationships with intermediaries such as financial institutions and law firms.

Results announcements and financial reports

Revenue generated from results announcements and financial reports segment is derived from companies listed on the Stock Exchange as they are required to publish such documents periodically.

For the year ended 31 March 2021, revenue generated from this segment amounted to approximately HK\$72.4 million, which remained relatively stable as compared with approximately HK\$74.8 million in the previous year. For the years ended 31 March 2021 and 2020, revenue generated from this segment represented approximately 53.9% and 51.0% of the Group's total revenue respectively.

Company announcements and shareholder circulars

Revenue generated from company announcements and shareholder circulars segment is derived from companies listed on the Stock Exchange, which are subject to compliance requirements of the Stock Exchange for the publication of certain documents as a result of their corporate actions.

For the year ended 31 March 2021, revenue generated from this segment amounted to approximately HK\$35.7 million, which remained relatively stable as compared with approximately HK\$34.3 million in the previous year. For the years ended 31 March 2021 and 2020, revenue generated from this segment represented approximately 26.5% and 23.4% of the Group's total revenue respectively.

Debt offering circulars and IPO prospectuses

Revenue generated from debt offering circulars and IPO prospectuses segment is derived from companies (i) raising funds in the debt market; and (ii) seeking listing on the Stock Exchange. Such companies may be subject to regulatory requirements for the publication of debt offering circulars and IPO prospectuses, in the case of these ad hoc debt offerings and IPO transactions respectively.

For the year ended 31 March 2021, revenue generated from this segment amounted to approximately HK\$19.2 million, representing a decrease of approximately 38.3% as compared with approximately HK\$31.0 million in the previous year, which was mainly attributable to the decrease in the number of the Group's successful IPO projects completed. For the years ended 31 March 2021 and 2020, revenue generated from this segment represented approximately 14.3% and 21.2% of the Group's total revenue respectively.

Fund documents

The Group also serves financial institutions such as asset management firms, which typically engage the Group for the production and printing of fund documents.

For the year ended 31 March 2021, revenue generated from this segment amounted to approximately HK\$2.1 million, representing a decrease of approximately 21.6% as compared with approximately HK\$2.6 million in the previous year. For the years ended 31 March 2021 and 2020, the revenue generated from this segment represented approximately 1.5% and 1.8% of the Group's total revenue respectively.

Others

Apart from those mentioned above, the Group also offers other services such as standalone translations, design and production of different types of reports, newsletters, leaflets, brochures, etc.

For the year ended 31 March 2021, revenue generated from this segment amounted to approximately HK\$5.0 million, representing an increase of approximately 30.9% as compared with approximately HK\$3.8 million in the previous year, which was mainly attributable to the increase in market demand for other services such as standalone translations, design and production of different types of reports, newsletters, leaflets, brochures, etc. For the years ended 31 March 2021 and 2020, revenue generated from this segment represented approximately 3.7% and 2.6% of the Group's total revenue respectively.

PROSPECTS

Looking ahead, the global economy and the financial market in Hong Kong are expected to be clouded by uncertainties arising from the prolonged novel coronavirus pandemic and industry-specific factors. The weakened market sentiment might dampen fund-raising exercises by local listed companies, which may in turn have a negative impact on the profitability of the Group and the entire financial printing industry to a certain extent. With the vaccination campaign on its full swing and the government of Hong Kong may relax restrictions as the local COVID-19 receding, the regional corporate finance activities are picking up the momentum of recovery.

Taking advantage of the lower rent due to COVID-19, the Group leased additional office spaces that enlarged our total office area by around 40%, allowing us to offer more conference rooms to our customers and set up a newly revamped headquarters for API. Equipped with state-of-the-art multimedia and video conferencing facilities, spacious and comfortable customer dining and leisure areas, together with a dedicated team providing people-oriented hospitality services, we spare no effort in enhancing customers' experience during in-house meetings or bulk print sessions.

To walk hand in hand with our customers and explore new opportunities, API was renamed as A.Plus International Corporation Limited during the year, projecting a brand new image and clear market positioning. Amid the challenges we are facing, the Group is well prepared, both in terms of hardware and services, to capture new opportunities in the market, especially those related to IPO projects.

Meanwhile, APF will continue to leverage on its competitive edges to further expand our customer base while optimising our professional services. We firmly believe that there will be a sustainable demand for periodic financial documents which the Group is well-positioned to capitalise on such opportunities with its strong and long-lasting relationships with its clients. The Group will forge ahead against all odds in order to bring the highest returns to the shareholders of the Company (the “**Shareholders**”).

FINANCIAL REVIEW

Revenue

The Group’s revenue decreased from approximately HK\$146.6 million for the year ended 31 March 2020 to approximately HK\$134.4 million for the year ended 31 March 2021, representing a decrease of approximately 8.3%. The decrease was primarily attributable to the decreases in revenue from results announcements and financial reports segment amounting to approximately HK\$2.4 million and revenue from debt offering circulars and IPO prospectuses segment amounting to approximately HK\$11.9 million, such decreases were partly offset by the increases in revenue from company announcements and shareholder circulars segment amounting to approximately HK\$1.4 million and revenue from others segment amounting to approximately HK\$1.2 million.

Cost of services

The Group’s cost of services mainly include staff cost, printing cost and translation cost, which represented approximately 41.0%, 28.7% and 25.8% of the Group’s total cost of services for the year ended 31 March 2021 respectively. The Group’s cost of services decreased from approximately HK\$70.4 million for the year ended 31 March 2020 to approximately HK\$68.0 million for the year ended 31 March 2021, representing a decrease of approximately 3.5%.

The decrease in cost of services was mainly attributable to the decreases in (i) translation cost amounting to approximately HK\$2.5 million; and (ii) staff cost amounting to approximately HK\$2.0 million, which were partly offset by the increase in printing cost amounting to approximately HK\$1.8 million. Such decrease was generally in line with the decrease in the Group’s revenue during the year.

Gross profit

The Group's gross profit decreased from approximately HK\$76.1 million for the year ended 31 March 2020 to approximately HK\$66.4 million for the year ended 31 March 2021, representing a decrease of approximately 12.8%. Such decrease was mainly attributable to the decrease in revenue from results announcements and financial reports segment and debt offering circulars and IPO prospectuses segment, such decreases were partly offset by the increase in revenue from company announcements and shareholder circulars segment and others segment. The Group's gross profit margin was approximately 52.0% and approximately 49.4% for the years ended 31 March 2020 and 2021 respectively.

Other income

The Group's other income for the year ended 31 March 2021 was approximately HK\$8.9 million, representing an increase of approximately HK\$5.5 million as compared with approximately HK\$3.4 million for the year ended 31 March 2020, which was mainly attributable to the increase in reversal of impairment loss of trade receivables of approximately HK\$1.0 million and the government grants of approximately HK\$5.2 million received during the year pursuant to the Employment Support Scheme for retention of employment and to combat COVID-19.

Selling and distribution expenses

The Group's selling and distribution expenses decreased from approximately HK\$15.4 million for the year ended 31 March 2020 to approximately HK\$14.5 million for the year ended 31 March 2021, representing a decrease of approximately 5.6%. Such decrease was generally in line with the decrease in the Group's revenue during the year.

Administrative expenses

The Group's administrative expenses decreased from approximately HK\$30.2 million for the year ended 31 March 2020 to approximately HK\$24.9 million for the year ended 31 March 2021. The decrease was mainly attributable to the (i) decrease in depreciation of plant and equipment of approximately HK\$1.7 million; (ii) decrease in staff costs of approximately HK\$0.8 million; and (iii) decrease in legal and professional fee of approximately HK\$2.2 million.

Impairment loss of trade receivables

The Group's impairment loss of trade receivables was approximately HK\$3.9 million for the year ended 31 March 2021 and approximately HK\$3.2 million for the year ended 31 March 2020.

Finance costs

The Group's finance costs were approximately HK\$0.3 million for the year ended 31 March 2021 and approximately HK\$0.2 million for the year ended 31 March 2020.

Income tax expenses

The Group's income tax expenses decreased from approximately HK\$4.7 million for the year ended 31 March 2020 to approximately HK\$4.1 million for the year ended 31 March 2021. Such decrease was mainly attributable to the decrease of assessable profit after deducting the non-taxable government grants of approximately HK\$5.2 million.

Profit for the year

Profit after tax of the Group increased by approximately 6.4% from approximately HK\$25.9 million for the year ended 31 March 2020 to approximately HK\$27.6 million for the year ended 31 March 2021. Such increase was mainly attributable to the increase in other income of approximately HK\$5.5 million due to the government grants of approximately HK\$5.2 million in respect of COVID-19 from the Employment Support Scheme under the Anti-Epidemic Fund, and the decrease of administrative expenses of approximately HK\$5.2 million, which has been partly offset by the decrease in gross profit of approximately HK\$9.8 million. The net profit margin of the Group was approximately 20.5% for the year ended 31 March 2021, representing a slight increase from approximately 17.7% for the year ended 31 March 2020.

LIQUIDITY, CAPITAL RESOURCES AND GEARING RATIO

As at 31 March 2020 and 2021, the Group had net current assets of approximately HK\$118.3 million and HK\$131.5 million respectively. As at 31 March 2020 and 2021, the Group had cash and cash equivalents of approximately HK\$105.2 million and HK\$132.5 million respectively. As at 31 March 2020 and 2021, the Group did not have any borrowings, bank overdrafts, bank loans and banking facilities. Gearing ratio (which is calculated by dividing total debt by total equity) of the Group was 6.6% (2020: 1.1%) due to the increase in lease liabilities as at 31 March 2021.

The Group intends to finance its future operations, capital expenditure and other capital requirements with the cash generated from business operations and cash and bank balances available.

FUTURE PLANS FOR MATERIAL INVESTMENT OR CAPITAL ASSETS

The Group did not have plans for material investment or capital assets as at 31 March 2021.

SIGNIFICANT INVESTMENTS/MATERIAL ACQUISITIONS AND DISPOSALS

The Group did not make any significant investments or material acquisition and disposal during the year ended 31 March 2021.

CONTINGENT LIABILITIES

As at 31 March 2020 and 2021, the Group did not have any significant contingent liabilities.

EMPLOYEES AND REMUNERATION POLICIES

As at 31 March 2021, the Group had a total of 96 full time employees (31 March 2020: 97) and the average number of staff decreased from 99 for the year ended 31 March 2020 to 96 for the year ended 31 March 2021. For the year ended 31 March 2021, the Group incurred staff costs, including Directors' remuneration, of approximately HK\$48.7 million (2020: approximately HK\$53.9 million).

The Group is aware of the intense competition for experienced staff in the financial printing industry and the importance of retaining talented and professional employees for operations and business. As such, the Group ensures that its overall level of remuneration remains competitive in order to retain our staff. The Group adopts performance-based remuneration packages to further motivate our staff. The Group places an emphasis on instilling upon our staff a sense of belonging through organising company-wide staff and family activities. In addition, the Group also sponsors team-building events for various departments.

The Group's principal policies concerning remuneration of Directors and senior management are determined based on the relevant Director's or member of senior management's duties, responsibilities, experiences, skills, performance of the Group and are made with reference to those paid by comparable companies. Executive Directors and senior management may receive a discretionary bonus which shall be determined by the Board with regard to the performance of the relevant Executive Director or member of senior management and the operating results of the Group as a whole in respect of the financial year. Executive Directors and senior management may be granted share options of the Company as part of the remuneration package, subject to the discretion of the Board. Independent non-executive Directors receive compensation in the form of director fees. Remuneration of Directors and senior management will be reviewed annually by the remuneration committee of the Company.

During the year ended 31 March 2021, the Group has maintained good working relationships with its employees and has not experienced any disruption to its business operations arising from labour disputes or difficulties in recruiting.

CAPITAL COMMITMENTS

As at 31 March 2021, the Group has no capital commitment (2020: nil).

CHARGES ON GROUP ASSETS

As at 31 March 2021, the Group had no charges on the Group's assets (2020: nil).

TREASURY POLICIES

The Directors will continue to follow a prudent policy in managing the Group's cash balances and maintain a strong and healthy liquidity to ensure that the Group is well placed to take advantage of future growth opportunities.

POSSIBLE RISKS EXPOSURES

Credit risk

The Group has no significant concentrations of credit risk with exposure spread over a large number of counterparties and customers. The carrying amounts of contract assets, trade and other receivables and bank balances are the Group's maximum exposure to credit risk in relation to financial assets.

In respect of bank balances, the credit risk is considered to be low as the counterparties are reputable banks with high credit ratings. The existing counterparties do not have defaults in the past. Therefore, expected credit loss rate of bank balances is assessed to be close to zero.

The Group makes periodic assessment on the recoverability of the contract assets and trade and other receivables, management makes periodic collective assessments as well as individual assessment on the recoverability of contract assets and trade and other receivables based on historical settlement records and past experience. There is no material credit risk inherent in the Group's outstanding balance of contract assets and trade and other receivables.

In this regard, the Directors are of the view that the Group is not exposed to a significant credit risk.

Interest rate risk

The Group is exposed to minimal interest rate risk as bank balances is the only interest-bearing asset while other financial assets and liabilities are not interest-bearing. The Group monitors the interest rate exposure on a continuous basis.

Liquidity risk

The Group is exposed to minimal liquidity risk as a substantial portion of its financial assets and financial liabilities are due within one year and it can finance its operations from existing shareholders' funds and internally generated cash flows.

For the liquidity risk, the Group monitors and maintains a level of bank balances and cash deemed adequate to finance the Group's operations and mitigate the effect of fluctuations in cash flows. The Group monitors current and expected liquidity requirements on a regular basis.

CUSTOMER AND SUPPLIER RELATIONSHIP

The Group's major customers are companies listed on the Stock Exchange. The Group is committed to building long term and stable business relationships with existing customers through sales and marketing department and dedicated account service team, and will continue to perform customer-relationship building activities from time to time.

The Group maintains a good relationship with its suppliers. The Group engages suppliers in consideration of their quality of services, their costs and time schedules. The Group maintains a sufficient number of suppliers for printing and translation works, and as such the Group has minimal exposure to the loss of any supplier(s).

FOREIGN EXCHANGE EXPOSURE

Since the Group's business activities are solely operated in Hong Kong and mainly denominated in Hong Kong dollars, the Directors consider that the Group's risk in foreign exchange is insignificant.

EVENTS AFTER THE REPORTING PERIOD

No significant events have occurred from 31 March 2021 to the date of this announcement.

DIVIDENDS

No interim dividend was paid to its Shareholders by the Company during the year ended 31 March 2021 (2020: HK2.5 cents per share).

The Board recommends a final dividend of HK12.5 cents (2020: nil) per share of the Company for the year ended 31 March 2021, payable to Shareholders whose names appear on the register of members of the Company on 27 August 2021. Subject to the approval of Shareholders at the forthcoming annual general meeting, the final dividend will be paid on 17 September 2021.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the year ended 31 March 2021.

CORPORATE GOVERNANCE

The Company has adopted the code provisions as set out in the corporate governance code (the "CG Code") contained in Appendix 14 to the Listing Rules as its own code of corporate governance. During the year ended 31 March 2021, the Company has complied with all the code provisions as set out in the CG Code.

REVIEW BY AUDIT COMMITTEE

This results announcement of the Group for the year ended 31 March 2021 have been reviewed by the audit committee of the Company.

SCOPE OF WORK OF SHINEWING (HK) CPA LIMITED

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income and the related notes thereto for the year ended 31 March 2021 as set out in this preliminary results announcement have been agreed by the Group's auditors, SHINEWING (HK) CPA Limited, to the amounts set out in the Group's audited consolidated financial statements for the year ended 31 March 2021. The work performed by SHINEWING (HK) CPA Limited in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by SHINEWING (HK) CPA Limited on this preliminary results announcement.

ANNUAL GENERAL MEETING

The annual general meeting of the Company is scheduled to be held on Friday, 20 August 2021, the notice of which will be published on the Stock Exchange's website at www.hkexnews.hk and the Company's website at www.aplusgp.com.

CLOSURE OF REGISTER OF MEMBERS FOR ENTITLEMENT TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING

The register of members of the Company will be closed from Tuesday, 17 August 2021 to Friday, 20 August 2021, both days inclusive, for the purposes of determining the entitlements of the Shareholders to attend and vote at the forthcoming annual general meeting of the Company. No transfer of shares of the Company may be registered during this period. In order to qualify to attend and vote at the forthcoming annual general meeting, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar and transfer office in Hong Kong, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on Monday, 16 August 2021 for registration.

CLOSURE OF REGISTER OF MEMBERS FOR ENTITLEMENT TO THE PROPOSED FINAL DIVIDEND

The register of members of the Company will be closed from Thursday, 26 August 2021 to Friday, 27 August 2021, both days inclusive, for the purposes of determining the entitlements of the Shareholders to the proposed final dividend. No transfer of shares of the Company may be registered during this period. In order to qualify for the proposed final dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar and transfer office, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, by no later than 4:30 p.m. on Wednesday, 25 August 2021 for registration.

PUBLICATION OF ANNUAL REPORT ON THE WEBSITES OF THE COMPANY AND THE STOCK EXCHANGE

Pursuant to the requirements of the Listing Rules, the 2020/21 annual report of the Company will set out all information required by the Listing Rules and will be published on the Stock Exchange's website at www.hkexnews.hk and the Company's website at www.aplusgp.com on or before 31 July 2021.

By order of the Board
A.Plus Group Holdings Limited
Lam Kim Wan
Chairman and Executive Director

Hong Kong, 29 June 2021

As at the date of this announcement, the executive directors of the Company are Mr. Lam Kim Wan and Mr. Fong Wing Kong, and the independent non-executive directors of the Company are Mr. Yue Ming Wai Bonaventure, Ms. Sze Tak On and Mr. Leung Siu Hong.